

# PHARMACY FOR NEWBIES

## Knowledge Break Questions:

1. A infinite Pharmacy business is \_\_\_\_\_?

- Clearly defined end point and there are winners and losers.
- Not concerned about the customers' needs
- Making value-based decisions before evaluating its own interest
- All the above

## Knowledge Break Questions:

2. The best path to collect revenue from a patient is through the 3rd part or PBM.

- True
- False

## End of Course:

1. What is the second largest investment for an independent pharmacy?

- Labor and Payroll
- Drug Inventory
- Delivery for patients

2. What are the best benefits of working for an independent community pharmacy?

- Teamwork
- Treated like family
- Most trusted healthcare destination
- Flexibility
- All the above

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## End of Course:

3. Just because you are unique does not make you useful in the pharmacy.

True

False

4. Of the 3 types of employees, you want to be those that \_\_\_\_\_?

Watch things happen

Make things happen

Say, "what happened?"

5. Your next step in Why, How & What Is?

Stay Coachable

Understand your roll

Don't settle on average

All the Above

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